Kontext

HYPER-PERSONALISED ADS FOR THE GENAI ERA

The next platform shift

There's a new category of mass-market consumer products powered by Al



- Google
- Facebook
- Yahoo

Web ads infrastructure

- AdSense \$300B
- TheTradeDesk \$70B
- aQuantive \$6B

Transition from Web to Mobile



- Instagram
- Snapchat
- TikTok

Mobile ads infrastructure

- AppLovin \$110B
- AppsFlyer \$2B
- AdMob \$750MM

Transition from Mobile to Al



- ChatGPT
- Character.ai
- Perplexity

Al ads infrastructure

Kontext



Ads are inevitably coming to GenAl apps

Scaled consumer products with ads

To reddit Pinterest

YouTube

Linkedin Quora

Scaled consumer products without ads



Reed Hastings in 2020: "Netflix will never have ads"

Netflix in 2022: "We're excited to launch Basic with Ads — Netflix's lower priced ad-supported plan."

Due to high marginal costs, GenAl products benefit greatly from ad-based monetization of free users.

Missing piece: GenAl advertising infrastructure

As consumer platforms shift from mobile to Al, Kontext is positioned to become the \$100B+ leader in Al advertising infrastructure.

Intro to Kontext

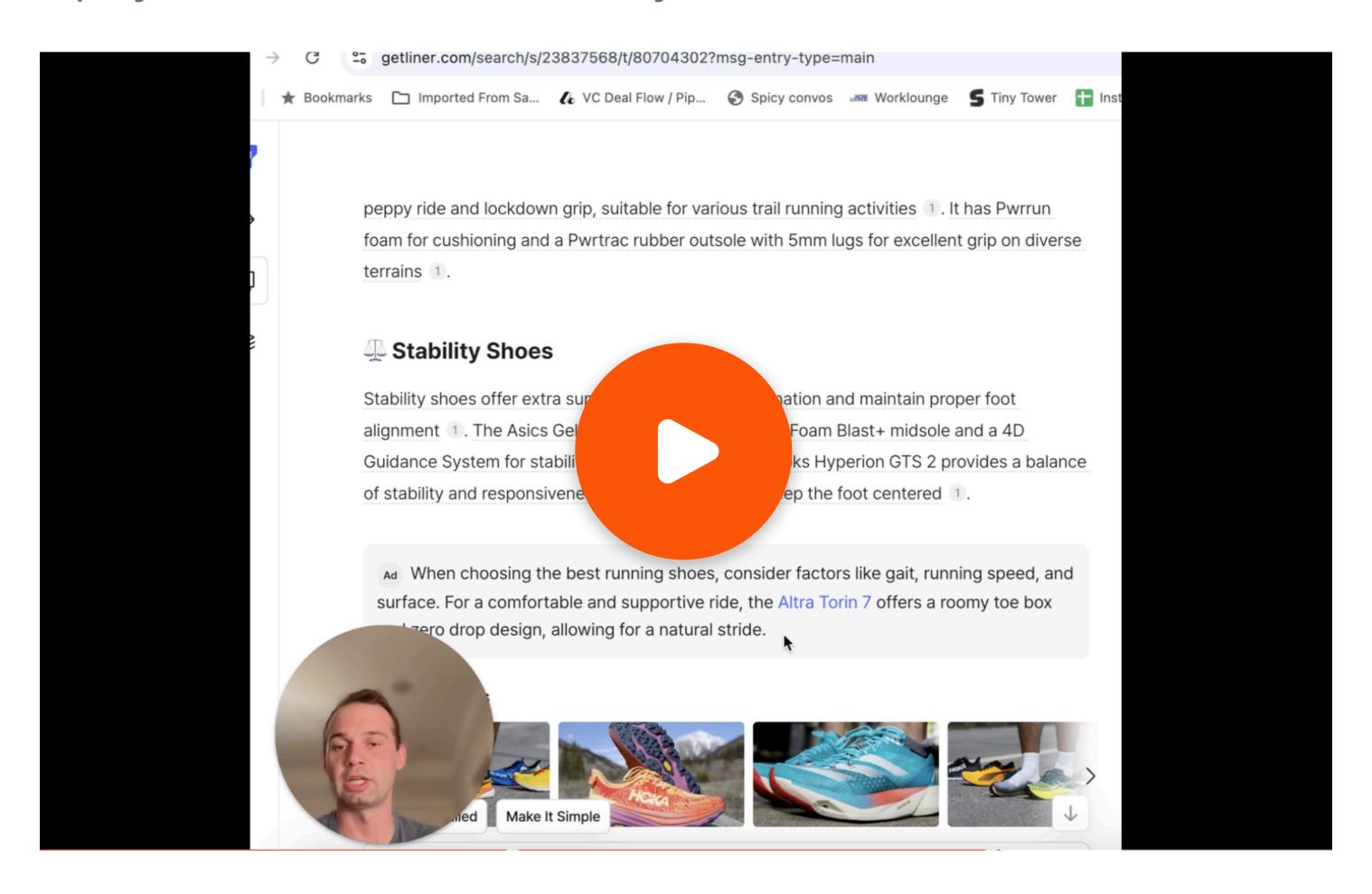
Publishers

Advertisers



Our product: Publishers

We allow websites to deploy ads created in real-time by LLMs, tailored to each individual user



The Kontext impact: publisher revenue

	Users	Subscribers	Conversion	Avg. sub value	Sub. revenue	Revenue per user
Default group	10,101	147	1.46	\$16.25	\$2,389.3	\$0.24
Ad supported group	91,088	1,940	2.13	\$15.72	\$30,502.5	\$0.40

Kontext is able to increase ARPU of a major GenAl consumer app by 66%

Our product: Advertisers

Open web advertising today

COST & TIME TO START ADVERTISING

1-2 months to start advertising \$10,000 to 1M+ upfront cost

- Hire an agency to craft image, copy and video creatives
- Find someone to deploy your ads (e.g. Ad Network)
- Test all creatives & iterate

Open web advertising with Kontext

COST & TIME TO START ADVERTISING

2 minutes to start advertising \$0 upfront costs

Give us the name of the product, set your targeting criteria, sit back and relax

Advertiser case study: Tiny Tower

We partnered with a leading U.S. game developer focused on casual games, Nimblebit and their game Tiny Tower. With Kontext's text-only ad format, Tiny Tower ran a CPI - focused pilot, that yielded 1.58% CTR and a CPI below \$2. Kontext's campaign overperformed concurrent campaigns running on Meta by 24%.

	Facebook campaign	Kontext campaign
СРМ	\$7.35	\$2.50
CTR	0.59%	1.58%
CTI	48%	8%
IPM	2.832	1.264
CPI	\$2.59	1.98\$
Kontext upside	-	1 24%



FROM THE GAMEPLAY OF TINY TOWER



Examples of Kontext with real customers

DeepAl

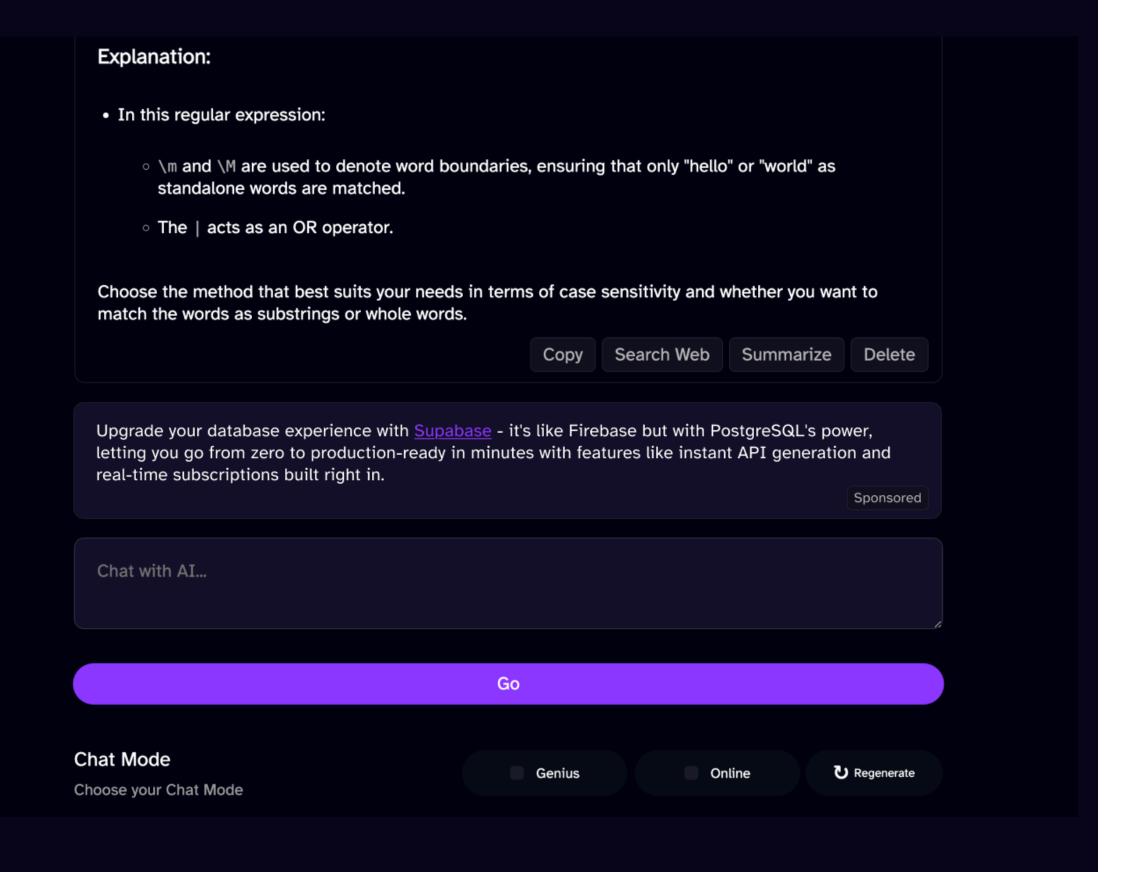
Liner

SpicyChat



A "couple" of banners in DeepAl Reduce manual work with an Al-powered CRM Start for free I don't have real-time data or projections beyond October 2023, including specific altcoin market caps for 2024. Cryptocurrency markets are highly volatile and can change rapidly based on a variety of dyson washG factors, including technological developments, market sentiment, regulatory changes, and ne to move Výkonné, hygie S faster. For the most accurate and up-to-date information on altcoin market caps and trends for 2024, I mytí tvrdých po recommend checking cryptocurrency market tracking websites like CoinMarketCap or CoinGecko, as well as following financial news outlets that cover cryptocurrency. Zjistit více Copy | Search Web | Summarize | Delete Opening Special sleva -35% Novinka v 2025.: Kompletně zrenovovaný hotel u moře ne to move - Opening Special sleva -35%. Otevřít > Plava Laguna Chat with AI...

DeepAl with Kontext





Message from DeepAl's CEO Kevin

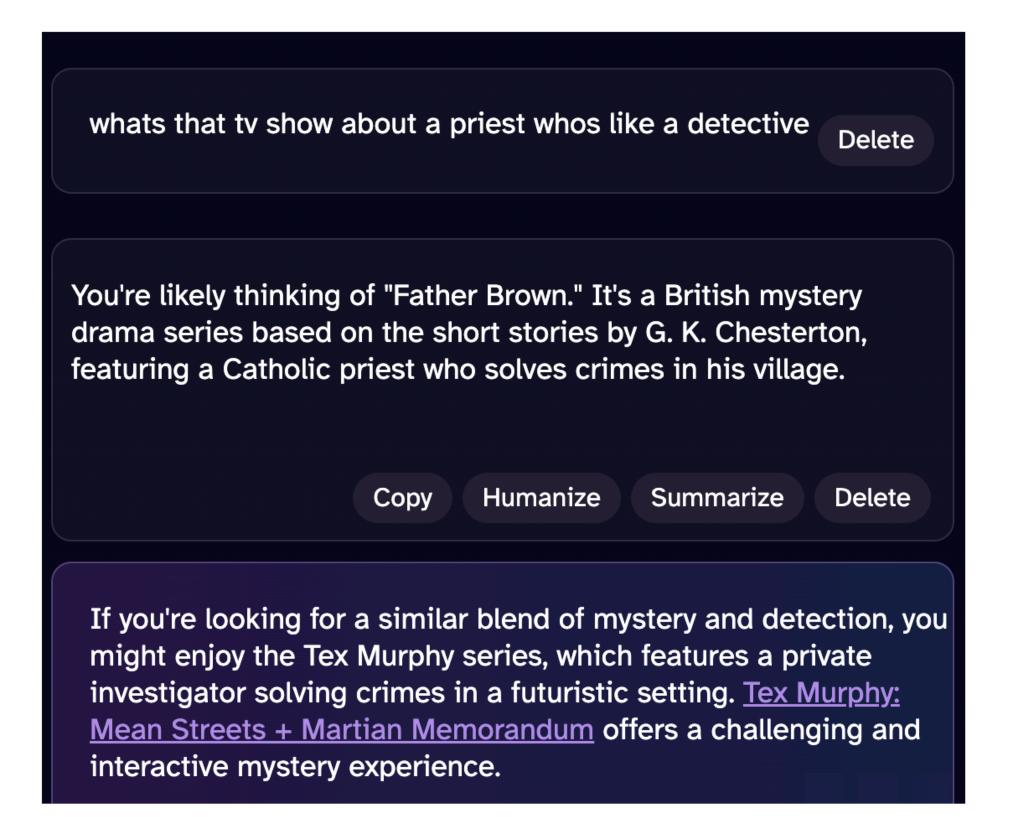
Thu, Feb 13, 2:41 AM



Kevin Baragona <kevin@deepai.org>

to Jan, me, Andrej, Matej, Mariia, Aja, matt ▼

Hey all, I just want to say I am really impressed with some of your contextual targeting. It's amazing to see working.



Liner with AdSense

best running shoes in winter for men

Selecting the right pair of winter running shoes is imperative for maintaining a consistent running routine in challenging weather conditions. The recommended shoes provide exceptional grip, warmth, and comfort, ensuring that runners can safely and effectively continue their training throughout the winter months ②. With thoughtful selection based on individual requirements and preferences, runners can enjoy their outdoor experience even in frigid climates.

Related Images











Sponsored · Explore these suggestions

NewsCenter24

20 Best Golf Shoes for 2025 - Facts, Not Fake Reviews

Based on Price, Features, Ratings & Reviews. Find the Best Golf Shoes & More. The best golf shoes you can...

Follow-ups

What are the key features to look for in winter running shoes

How do the recommended shoes perform on icy surfaces

Liner with Kontext

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Related Images











Dominate winter runs with the Timp 5 GTX Altra shoes, featuring GORE-TEX waterproofing and traction to keep you confident in the coldest conditions. Whether you're tackling icy trails or snowy streets, these shoes deliver the grip and warmth you need to maintain your training routine year-round.

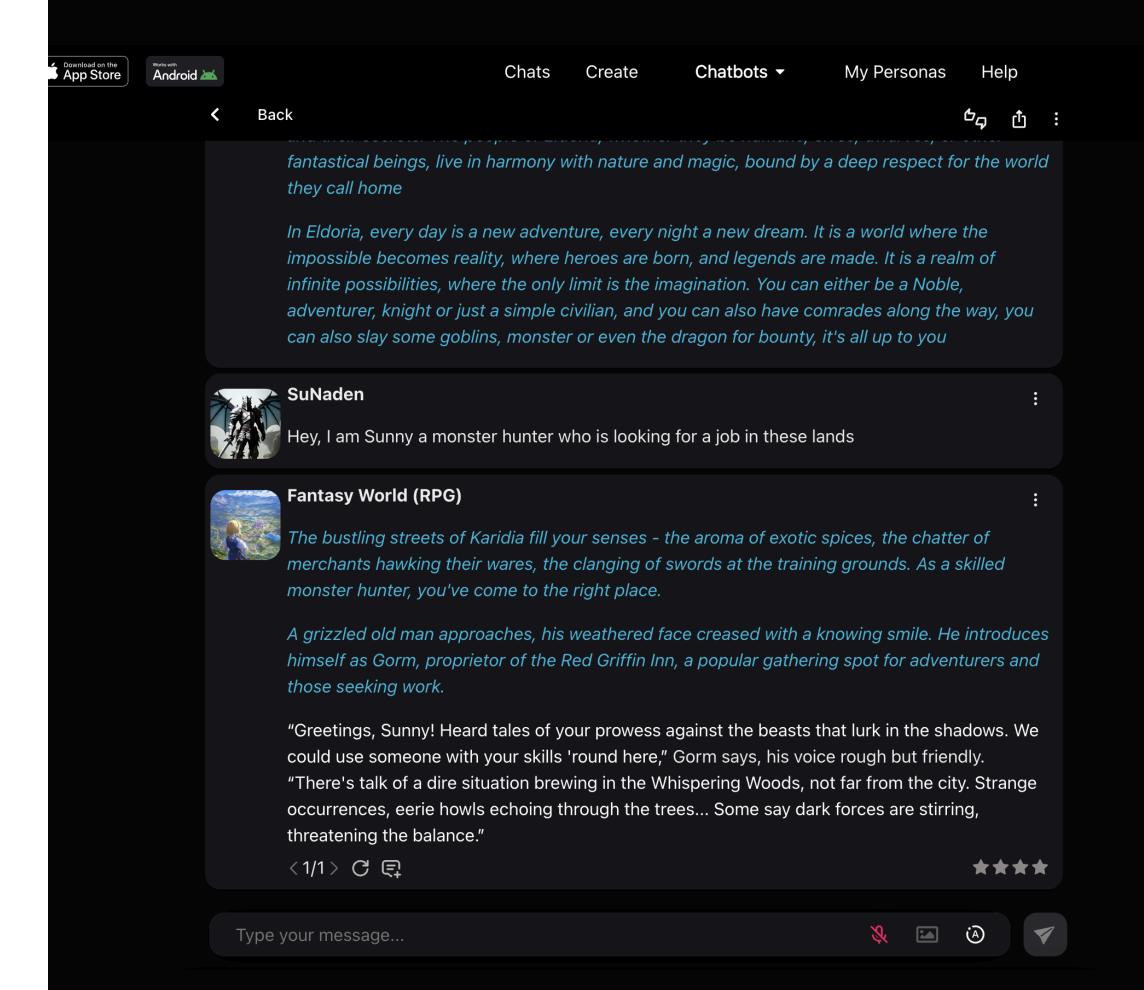
Follow-ups

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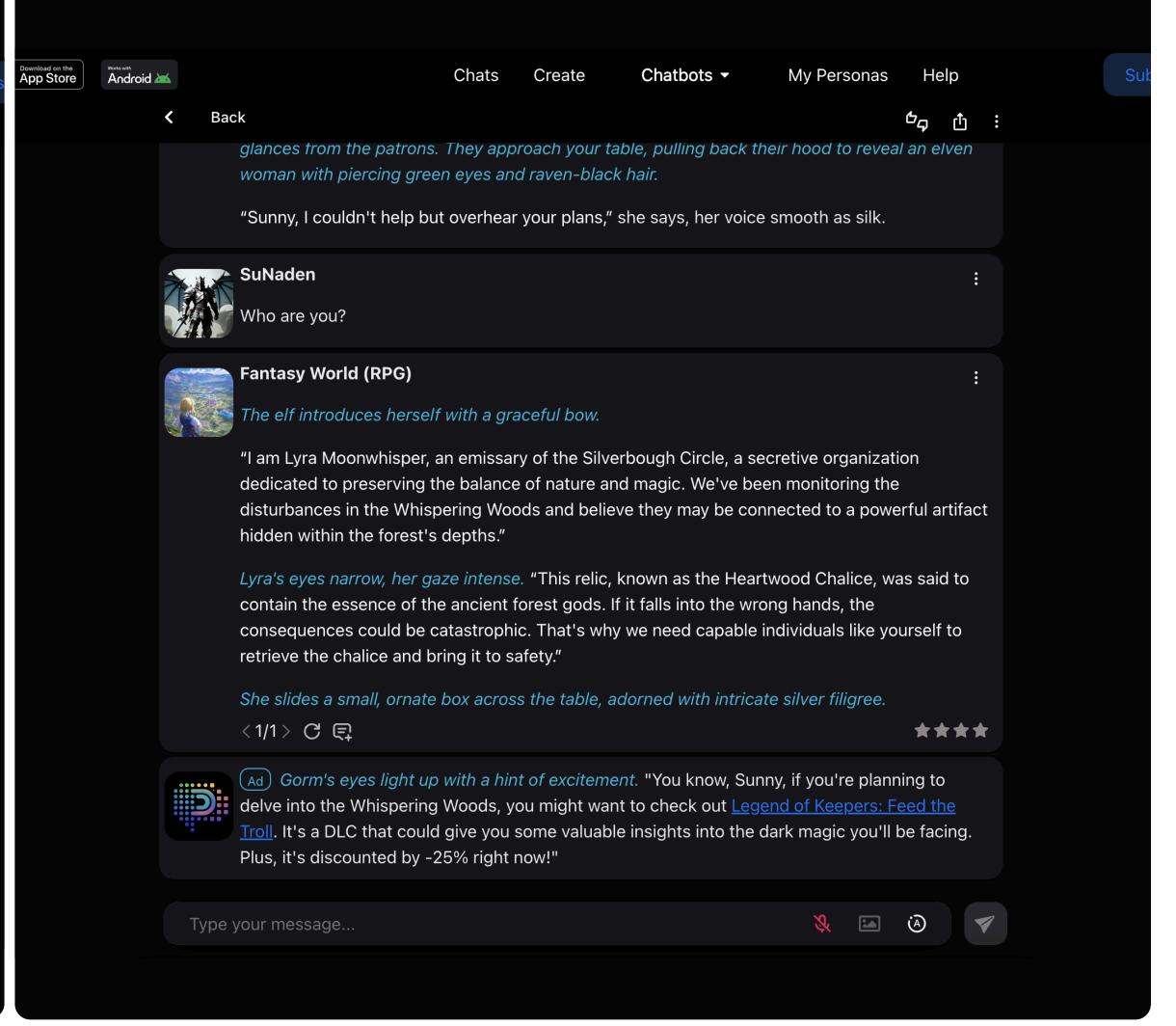
How do the recommended shoes perform on icy surfaces



PixelChat



PixelChat with Kontext





Our beachhead market: GenAl text publishers

Huge delta to status quo: no native ad format for GenAl apps, yet inference costs are real Text is the most cost-efficient format in current state of Al infrastructure

The GenAl market is fast growing and comfortable with Al products



Business model

Once global 🦃



We grow demand and adopt a standard revenue sharing model

- No guarantee of fill rate (but assuming 50-100%)
- We take 25-30% from actual filled demand
- Success fee for premium upsells (20-30% of LTV)



Competition

Startups with little traction & no funding

CpenAds.Al







Large players with no real-time ad product for 3rd party ads









Kontext is the largest GenAl ad provider for the open web today



Our long term moat

Incumbents are stuck between a rock and a hard place since they need to:

- 1. Rethink their entire tech stack to be able to deliver ads created in real time Innovator's Dilemma
- 2. Address brand safety concerns with existing advertisers around ads created in real time
- 3. Learn how to upsell premium product of their publishers— no ad platform does it today and it requires a ton of expertise to do it right

Open web advertising is not a winners-take-all market— there is over 10 ad platforms alone each worth over 1B+ USD, three largest worth \$300B, \$100B and \$60B

Team



Every team member was a co-founder of at least one startup before



Over 400 citations of Al research papers produced by the team



Jan Matas

CTO

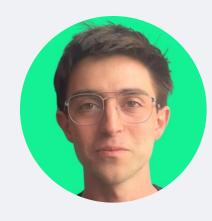
Co-founder & CTO at Deepnote, raised over \$20MM from Index & Accel.



Matej Novak

Head of Advertiser Relationships

Co-Founder and CEO at Assetario, raised over \$5MM from Hoxton & Riot.



Lukas Korganas

Head of Al

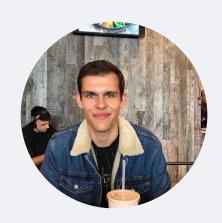
Co-founder & CEO at Mozart AI, an AI data entry platform for the ESG market.



Jakub Mrozek

Founding Engineer

Founding Engineer at Integromat (acq. by Celonis for over \$100MM).



Filip Stollar

Design & Product

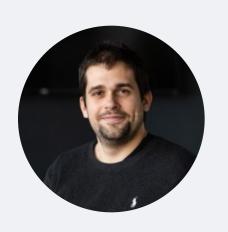
Co-founder & Head of Design at Deepnote, raised over \$20MM from Index & Accel.



Andrej Kiska

CEO (Product & Sales)

Co-founder of Credo Ventures, first investor in e.g. UiPath, Eleven Labs or Productboard.



Andrej Chudy

Head of Infra

Founding Engineer at Deepnote, raised over \$20MM from Index & Accel.



Raising \$5MM

Use of proceeds: Team, Infrastructure, Subsidized demand



FAQ: What VCs are probably worried about

will hit earth

Where's the moat

Adtech is not big enough

Google will crush you

Everyone will just build this in-house

Al is just a hype cycle

An asteroid wil

Adtech sucks & there are no big outcomes

\$110B cap \$1.22B cap \$2.32B cap **\$70B** cap \$2B valuation CMOLOCO Magnite () the Trade Desk **AppLovin** theTradeDesk Magnite Moloco Taboola

OpenWeb is \$140Bln market, and we have a product that completely redefines how ads get served on it



Google is going to crush you

- Google is not focused on 3rd party ads & will likely have to sell Google Ad Manager
- AdSense will have to rewrite its tech stack to accommodate real-time ad generation and deal with all the brand safety issues
- Most lucrative aspect of our product for publishers is the upsell to premium product something AdSense has never done and has no experience in doing

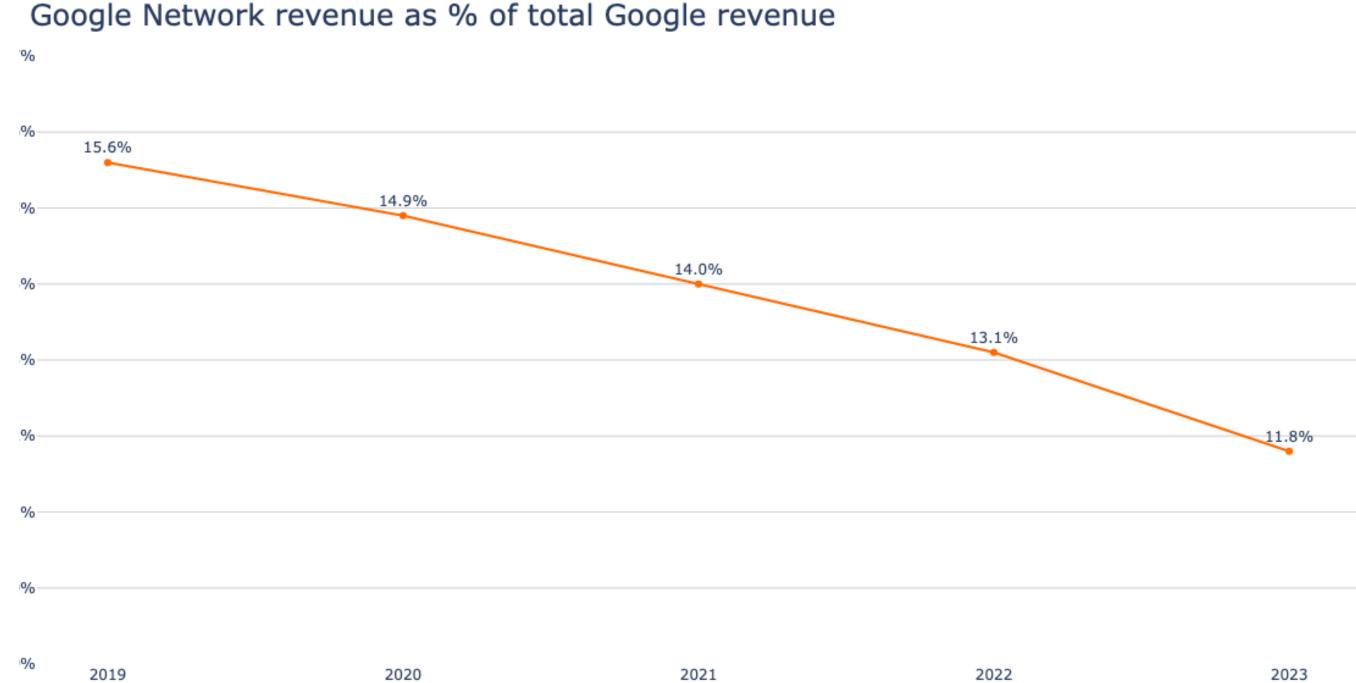
Summary Companies

- EU publishers rejected Google's offer to sell AdX as insufficient
- Google's ad tech business under EU scrutiny after complaint from European Publishers Council
- EU may for now order Google to stop anti-competitive practices instead of divesting assets

BRUSSELS/NEW YORK, Sept 18 (Reuters) - Alphabet's (GOOGL.O) C Google took a major step this year to end an EU antitrust investigation with an offer to sell its advertising marketplace AdX but European publishers rejected the proposal as insufficient, two people with direct knowledge of the matter said on Wednesday.

Google's lucrative ad tech business attracted EU regulatory scrutiny last year following a complaint from the European Publishers Council

The European Commission subsequently charged Google with favouring its own advertising services, opening its fourth case against the world's most-popular search engine.





Big players will build it themselves

- Open Web is highly fragmented with a huge long tail: \$500 Bln. in market cap is devoted to adtech for the open web
- There's at least 60 different user identifiers on the open web



IDENTITY PARTNERS LIST (MOST ARE USED FOR ADS)



Advertising lingo overview

Ad slot

A specific spot on a website where an ad can get displayed

Publishers

Websites that are getting paid by showing ads to their users

Inventory

Total amount of ad slots a publisher puts up for sale

Supply

Total amount of inventory available from publishers to advertisers

Demand

Advertisers who pay for their ads to be shown to users

Fill rate

The % of ad slots filled by paying advertisers on a publisher's website

SSP

Supply side platform. Allows websites to accept bids from various advertisers

DSP

Demand side platform. Allows advertisers to place bids across many publishers

CPM

Cost Per Mille. The amount an advertiser pays a publisher per 1,000 views of an advertisement

Creatives

Texts, photos, videos, banners and other promotional materials used in campaigns